

FileMaker, Inc. U.S. Price List

\$US Reseller Price List

Price List Effective March 16, 2011

All prices are listed in US\$ and are subject to change without prior notice.

INTRODUCING BENTO 4! The newest version of the most popular personal database for Mac. Skus are on the attached price list and program rules are listed below.

Product eligible for upgrade:	Product to purchase:
FileMaker Pro 9	FileMaker Pro 11 Upgrd
FileMaker Pro 10	
FileMaker Pro 9	FileMaker Pro 11 Advanced Upgrd
FileMaker Pro 10	
FileMaker Pro 11 (1)	
FileMaker Pro 9 Advanced	
FileMaker Pro 10 Advanced	
FileMaker Pro 11 (2)	FileMaker Pro 11 Advanced VLA Trade-Up
FileMaker Server 9	FileMaker Server 11 Upgrd
FileMaker Server 10	
FileMaker Server 9 Advanced	
FileMaker Server 10 Advanced	
FileMaker Server 11	FileMaker Server 11 Advanced Upgrd (3)
FileMaker Server 9 Advanced	
FileMaker Server 10 Advanced	

Note: There are no retail upgrade skus for FileMaker Education/Non-Profit product. All Education/Non-Profit licensing product (ENPVLA) would follow the upgrd requirements listed above.

(1) applies to retail upgrd only.

(2) applies to VLA/ENPVLA upgrd only; see special "**Trade Up Sku**" - TY340LL/A (corp/gov) or TY392LL/A (edu/non-profit).

(3) If a customer wants to upgrd from Server 9 or Server 10 to Server 11 Advanced, they would first need to upgrd to Server 11, then upgrd to Server 11 Advanced.

What is the difference between an "Upgrade" and a "Trade Up", and how does it affect my license rights?

Customers "upgrade" when they replace an eligible older version of the software (e.g., FileMaker Pro 9) with the current version (e.g., FileMaker Pro 11). An upgrade also occurs when a customer transitions from FileMaker Server 11 to FileMaker Server 11 Advanced. In these upgrade situations the FileMaker software license terms state, "the upgrade or update does not constitute the granting of a second license to the Software (i.e., you may not use the upgrade or update in addition to the software it is replacing, nor may you transfer the software which is being replaced to a third party)." Following an upgrade, the customer only has one license because they received a special discount price when they paid for the upgrade.

Customers "trade up" when they transition from the current version of FileMaker Pro 11 to FileMaker Pro 11 Advanced. In this trade up situation, the customer has two licenses. So in this trade up situation, the customer may continue to use both FileMaker Pro 11 and FileMaker Pro 11 Advanced software on the same or different computers. This applies to volume licensing only.

FileMaker Retail Product Information

FileMaker Maintenance is not available for retail product.

Retail product cannot be used to upgrade volume licensing.

Bento

The Bento Family Pack Software License Agreement allows you to install and use one copy of the Bento software on up to a maximum of five (5) Apple-labeled computers at a time as long as those computers are located in the same household and used by persons who occupy that same household. By "household" we mean a person or persons sharing the same housing unit such as a home, apartment, mobile home or condominium. This license does not extend to students who reside at a separate on-campus location or to business or commercial users. You may not make the Software available over a network.

UPC codes and other product specifications can be found in the CORP_GOV RETAIL and EDU_NP RETAIL tabs on the price list.

FileMaker Licensing Information

Electronic License Delivery - ELD/ESD

All FileMaker licensing is delivered via electronic download. (separate media purchases are not required) The customer will receive an email with the following:

A link to a web page which contains their FileMaker contract number, license key codes and software download instructions. Customers are encouraged to print a copy of this page for their records.

Customers can also purchase physical media for \$20 SLP each; the skus are listed on the MEDIA_TECH SUPPORT tab. The number of media sets ordered cannot exceed the number of seats for which you are licensed. These additional media sets do not count towards determining tier levels.

Volume License Agreement (VLA), Education/Non-Profit Volume License Agreement (ENPVLA)

The minimum initial order for a VLA/ENPVLA is 5 seats of software licenses. Customers can mix & match any FileMaker software products, as well as new and upgrade seats to reach the minimum volume requirement for each tier. Maintenance does not apply towards the 5 seat minimum.

One year of Maintenance is automatically included with all licensing purchases of FileMaker Pro, FileMaker Pro Advanced, FileMaker Server and FileMaker Server Advanced.

Only FileMaker Pro, FileMaker Pro Upgrade and FileMaker Pro Maintenance are available on a per-seat, multi-tier pricing discount structure.

To add-on new or upgrade FileMaker products to an existing license agreement, customers must have a FileMaker 9 or newer VLA (*effective 9/24/10, customers must have v9 or newer*). There is no minimum purchase quantity required for add-on products and they count towards the FileMaker Pro minimum volume requirements for each tier. The current VLA number must accompany the order if the total number of units is less than 5.

License keys for product installation are listed on the volume license download page.

Maintenance for VLA and ENPVLA

FileMaker Maintenance assures that customers will automatically get the latest FileMaker upgrades released throughout the period of their FileMaker Maintenance agreement. (FileMaker Maintenance does not include Technical Support)

VLA/ENPVLA Maintenance customers must renew their Maintenance prior to its expiration to take advantage of the "Renewal" Maintenance price. Once renewed, the new Maintenance expiration date will be one or two years from the original Maintenance renewal expiration date (depending on the renewal SKU ordered).

Once the Maintenance expires, an "Expired" Maintenance price is available for VLA/ENPVLA customers who want to reinstate their expired Maintenance contract. The new Maintenance expiration date will be set to one or two years from the date of the Expired Maintenance order (depending on the Maintenance SKU's ordered).

If a customer's Maintenance expires and FileMaker announces the availability of an upgrade, the customer is no longer eligible for the Expired Maintenance price. The customer must purchase the product upgrade or (if they don't qualify for the upgrade version) new licenses.

When additional years of Maintenance are added to extend the expiration date of a line item on the same order, the seats extending the Maintenance expiration date do not count toward tier levels, minimum initial order quantity, or product discount levels.

When Maintenance is renewed for existing seats and new seats are ordered at the same time, these renewal seats AND new the seats do count toward tier levels, minimum initial order quantity, or product discount levels.

Customers ordering Maintenance Renewal for existing licenses and New licenses (which include Maintenance) at the same time, must submit two separate orders if the Maintenance renewal date for the existing licenses is not in the same billing period as the New licenses.

Customers who wish to renew Maintenance on multiple seats with multiple end dates must submit separate orders if the renewal dates are not in the same billing period.

VLA for Non-Profit - 501(c) (3)

Non-profit organizations in the U.S. with current proof of 501(c)(3) non-profit status are eligible to order FileMaker software under FileMaker's Education/Non-Profit discount pricing.

Annual Volume License agreement (AVLA), Education/Non-Profit Annual Volume License Agreement (ENPAVLA)

This is a contractual program where the customer signs an annual usage agreement. The annual fee is 1/3 rd the cost of a standard VLA/ENPVLA. The AVLA/ENPAVLA also includes free software upgrades during the contract period.

The minimum initial purchase requirement is 5 units; customers can mix & match products to reach the minimum. Customers can add additional seats at anytime during the period of the agreement with no minimums.

Customers do not own the licenses, so at the end of the year the AVLA/ENPAVLA customer can choose to renew the annual agreement for another year, purchase the software or de-install the software. Customers must complete the online agreement at: <http://filemaker.com/eaccept/>

License keys for product installation are listed on the volume license download page.

Media and Documentation for Volume Licensing

Customers can purchase physical media for an additional fee; the skus are listed on the MEDIA_TECH SUPPORT tab. The number of media sets ordered cannot exceed the number of seats for which you are licensed. These additional media sets do not count towards determining tier levels.

Documentation for all FileMaker products can be download at: www.filemaker.com/support/product/documentation.html

Licensing customers can downgrade FileMaker 11 licenses to versions 10 or 9. Customers can purchase physical media for \$20 SLP each; the skus are listed on the MEDIA_TECH SUPPORT tab. The number of media sets ordered cannot exceed the number of seats for which you are licensed.

Customers purchasing FileMaker 11 retail product who wish to downgrade must contact FileMaker Customer Support at 800-325-2747. There will be a minimal charge for shipping and handling of the downgrade media.

Site License Agreement (SLA), Education/Non-Profit Site License Agreement (ENPSLA)

FileMaker SLA/ENPSLA minimum order quantity is 25 seats.

SLA/ENPSLA includes one year of Maintenance.

Price is based on 100% of total seats for a company-wide deployment (as defined by a unique taxpayer ID or EIN number).

The SLA is a 100% attached Site-wide technology license for all CPU's or employees (whichever is less) in a company, subsidiary or standalone entity. An eligible site is defined as a whole company, subsidiary, or standalone entity that has 25 or more employees or CPUs, with a unique taxpayer ID number or equivalent.

The ENPSLA is a 100% attached Site-wide technology license for all CPU's or Faculty/Staff (which ever is less) in an educational institution or non-profit organization. An eligible site is defined as an accredited public or private university, college, and community college that grants degrees requiring at least two full years of full-time matriculation OR accredited public and private K-12 institutions and Non-profit organizations with 501(c)(3) non-profit status.

For Higher Education institutions, the ENPSLA program provides a 100% student usage license so that all enrolled students are licensed to use FileMaker Pro.

The SLA/ENPSLA contains the current shipping versions of FileMaker Pro, FileMaker Pro Advanced, FileMaker Server and FileMaker Server Advanced and includes one year of Maintenance for all products.

Mid-year reporting is not necessary under the SLA/ENPSLA as long as the total number of seats at a site does not grow more than 10% during the 1 year Maintenance term. Customers will need to pay, or true-up, on their expanded seats on the renewal date of the agreement. If a customer grows more than 10% during their agreement term, they are required to contact FileMaker to discuss what additional seats need to be purchased, based on their company's growth.

License keys for product installation are listed on the volume license download page.

Maintenance for SLA and ENPSLA

FileMaker Maintenance assures that customers will automatically get the latest FileMaker upgrades released throughout the period of their FileMaker Maintenance agreement. (FileMaker Maintenance does not include Technical Support)

SLA/ENPSLA Maintenance customers must renew their Maintenance prior to its expiration to take advantage of the "Renewal" Maintenance price. Once renewed, the new Maintenance expiration date will be one or two years from the original Maintenance renewal expiration date (depending on the renewal SKU ordered).

Once the Maintenance expires, an "Expired" Maintenance price is available for SLA/ENPSLA customers who want to reinstate their expired Maintenance contract. The new Maintenance expiration date will be set to one or two years from the date of the Expired Maintenance order (depending on the Maintenance SKU's ordered).

If Maintenance expires and FileMaker announces the availability of an upgrade, the customer is no longer eligible for the Expired Maintenance price. The customer must purchase new licenses under the SLA/ENPSLA program to participate in Maintenance.

Annual Site License Agreement (ASLA), Education/Non-Profit Annual Site License Agreement (ENPASLA)

This is a contractual program where the customer signs an annual usage agreement. FileMaker ASLA/ENPASLA minimum order quantity is 25 seats and includes free software upgrades during the contract period.

Price is based on 100% of total seats for a company-wide deployment (as defined by a unique taxpayer ID or EIN number).

The ASLA is a 100% attached Site-wide technology license for all CPU's or employees (whichever is less) in a company, subsidiary or standalone entity. An eligible site is defined as a whole company, subsidiary, or standalone entity that has 25 or more employees or CPUs, with a unique taxpayer ID number or equivalent.

The ENPASLA is a 100% attached Site-wide technology license for all CPU's or Faculty/Staff (which ever is less) in an educational institution or non-profit organization. An eligible site is defined as an accredited public or private university, college, and community college that grants degrees requiring at least two full years of full-time matriculation OR accredited public and private K-12 institutions and Non-profit organizations with 501(c)(3) non-profit status.

For Higher Education institutions, the ENPASLA program provides a 100% student usage license so that all enrolled students are licensed to use FileMaker Pro.

The ASLA/ENPASLA contains the current shipping versions of FileMaker Pro, FileMaker Pro Advanced, FileMaker Server and FileMaker Server Advanced and includes one year of Maintenance for all products.

Mid-year reporting is not necessary under the ASLA/ENPASLA as long as the total number of seats at a site does not grow more than 10% during the 1 year Maintenance term. Customers will need to pay, or true-up, on their expanded seats on the renewal date of the agreement. If a customer grows more than 10% during their agreement term, they are required to contact FileMaker to discuss what additional seats need to be added to the annual site license agreement, based on their company's growth.

Customers do not own the licenses, so at the end of the year the ASLA/ENPASLA customer can choose to renew for the next year, purchase the software or de-install the software. Customers must complete the online agreement at: <http://filemaker.com/eaccept/>

License keys for product installation are listed on the volume license download page.

Media and Documentation for Site Licensing

Customers can purchase physical media for an additional fee; the SLA Media sku is listed on the MEDIA_TECH SUPPORT tab. The number of media sets ordered cannot exceed the number of seats for which you are licensed. These additional media sets do not count towards determining tier levels.

Documentation for all FileMaker products can be download at: www.filemaker.com/support/product/documentation.html

Bento

The minimum initial order for Bento VLA is 10 seats of software licenses; pricing Tiers are listed on the VLA/EDU_NP VLA tabs.

Bento licensing orders cannot be combined with other FileMaker licensing programs and must be on their own PO.

Customers cannot combine Bento with other FileMaker software products to reach the minimum volume requirement for each Tier.

Maintenance is not available for Bento licensing.

Bento K-12 School Site License

This Site License is an Agreement available only for U.S. and Canada, grade 1 to 12 school equivalent (ages 5 to 18 years) Education Institutions, permitting the installation of Bento on up to 500 computers owned or leased by the school for use by enrolled students, faculty, teaching assistants and administrators at a single site. In addition, the Agreement allows installation of the software on up to 50 additional computers under the direct control of faculty and teaching assistants for use at the site or elsewhere, solely for the purpose of creating and revising lessons for use in classrooms located at the site. This Site License can be purchased on it's own; it does not need to be purchased in conjunction with an EDU SLA.

Technical Support Options

Priority Support is available through the FileMaker licensing program, but does not need to accompany a volume license order.

Priority Support offers customers an unlimited number of toll free priority access tech support calls for a 12 month period.

A separate Priority Support Order Form must be provided to FileMaker in addition to the Purchase Order. Program details and the Professional Support Order Form are available at: http://www.filemaker.com/downloads/pdf/priority_support.pdf

FileMaker Priority Support is only for one subscriber per site. Additional subscribers at the same company site can be added for an additional fee. For more information, visit <http://www.filemaker.com/support/>

A 20% discount on Priority Support is available when purchased in combination with any license agreement or when renewing existing Priority Support. Please see the MEDIA_TECH SUPPORT tab for skus and reference the "w/VLA" SKU for these orders.

Discontinued SKUs

FileMaker, Inc. will accept volume license purchase orders from a distribution partner against discontinued skus for up to 5 business days after the release of new volume license skus.

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FileMaker 11 Annual Volume License Promo Bundles

Customers can get started with FileMaker Pro 11 for only 26 cents a day!

Our annual payment program is the lowest cost way to use FileMaker software, at only 26 cents a day per person for an annual license of FileMaker Pro 11. For this special bundle offer, when your customer signs up for ten licenses of FileMaker Pro, they'll get a FileMaker Server license **FREE** for the first year.

Terms and conditions apply. Offer valid from 1/11/11 to 03/24/11. iPad and iPhone users require extra cost FileMaker Go software.

The Annual Volume License Bundle skus are on the CORP_GOV AVLA and EDU_NP AVLA tabs.

FileMaker 11 Workgroup Bundles!

The FileMaker Workgroup Bundles include your choice of 5 or 10 FileMaker Pro 11 licenses, one FileMaker Server 11 license, and one year of FileMaker Maintenance on both products.

With any of our ready-made bundles, customers get all this at no additional charge:

- * Volume discounts on additional purchases
- * Notification and delivery of updates and upgrades for one year
- * One installation code per product
- * And much more!

Terms and conditions apply. Offers valid until 03/24/11.

The Workgroup Bundle skus are on the CORP_GOV VLA and EDU_NP VLA tabs.

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CORPORATE/GOVT RETAIL

	<u>EST. SHIP</u> <u>DATE</u>	<u>VERSION</u>	<u>TYPE</u>	<u>LANGUAGE</u>	<u>SKU</u>	<u>SKU DESCRIPTION</u>	<u>SLP</u>
FILEMAKER PRO 11							
	3/9/10	11	NEW	US ENGLISH	TY356LL/A	FILEMAKER PRO 11	\$299.00
	4/6/10	11	NEW	SPANISH	TY356E/A	FILEMAKER PRO 11	\$299.00
	3/23/10	11	NEW	FRENCH	TY356F/A	FILEMAKER PRO 11	\$299.00
	3/9/10	11	UPG	US ENGLISH	TY357LL/A	FILEMAKER PRO 11 UPG	\$179.00
	4/20/10	11	UPG	SPANISH	TY357E/A	FILEMAKER PRO 11 UPG	\$179.00
	3/23/10	11	UPG	FRENCH	TY357F/A	FILEMAKER PRO 11 UPG	\$179.00
FILEMAKER PRO 11 ADVANCED							
	3/9/10	11	NEW	US ENGLISH	TY361LL/A	FILEMAKER PRO 11 ADV	\$499.00
	4/6/10	11	NEW	SPANISH	TY361E/A	FILEMAKER PRO 11 ADV	\$499.00
	3/23/10	11	NEW	FRENCH	TY361F/A	FILEMAKER PRO 11 ADV	\$499.00
	3/9/10	11	UPG	US ENGLISH	TY362LL/A	FILEMAKER PRO 11 ADV UPG	\$299.00
	4/6/10	11	UPG	SPANISH	TY362E/A	FILEMAKER PRO 11 ADV UPG	\$299.00
	3/23/10	11	UPG	FRENCH	TY362F/A	FILEMAKER PRO 11 ADV UPG	\$299.00
FILEMAKER SERVER 11							
	3/9/10	11	NEW	US ENGLISH	TY365LL/A	FILEMAKER SERVER 11	\$999.00
	3/23/10	11	NEW	FRENCH	TY365F/A	FILEMAKER SERVER 11	\$999.00
	3/9/10	11	UPG	US ENGLISH	TY366LL/A	FILEMAKER SERVER 11 UPG	\$599.00
	3/23/10	11	UPG	FRENCH	TY366F/A	FILEMAKER SERVER 11 UPG	\$599.00
FILEMAKER SERVER 11 ADVANCED							
	3/9/10	11	NEW	US ENGLISH	TY369LL/A	FILEMAKER SERVER 11 ADV	\$2,999.00
	3/23/10	11	NEW	FRENCH	TY369F/A	FILEMAKER SERVER 11 ADV	\$2,999.00
	3/9/10	11	UPG	US ENGLISH	TY370LL/A	FILEMAKER SERVER 11 ADV UPG	\$1,799.00
	3/23/10	11	UPG	FRENCH	TY370F/A	FILEMAKER SERVER 11 ADV UPG	\$1,799.00
BENTO 4							
NEW	3/16/11	4	NEW	US ENGLISH	H1858LL/A	BENTO 4 SINGLE USER	\$49.00
NEW	3/16/11	4	NEW	US ENGLISH	H1857LL/A	BENTO 4 FAMILY PACK	\$99.00
NEW	3/16/11	4	NEW	SPANISH	H1858E/A	BENTO 4 SINGLE USER	\$49.00
NEW	3/16/11	4	NEW	SPANISH	H1857E/A	BENTO 4 FAMILY PACK	\$99.00
NEW	3/16/11	4	NEW	FRENCH	H1858F/A	BENTO 4 SINGLE USER	\$49.00
NEW	3/16/11	4	NEW	FRENCH	H1857F/A	BENTO 4 FAMILY PACK	\$99.00

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<u>EST. SHIP</u> <u>DATE</u>	<u>VERSION</u>	<u>TYPE</u>	<u>LANGUAGE</u>	<u>SKU</u>	<u>SKU DESCRIPTION</u>	<u>SLP</u>
FILEMAKER PRO 11 EDUCATION						
3/9/10	11	NEW	US ENGLISH	TY358LL/A	FILEMAKER PRO 11 EDU NP	\$179.00
4/6/10	11	NEW	SPANISH	TY358E/A	FILEMAKER PRO 11 EDU NP	\$179.00
3/23/10	11	NEW	FRENCH	TY358F/A	FILEMAKER PRO 11 EDU NP	\$179.00
FILEMAKER PRO 11 ADVANCED EDUCATION						
3/9/10	11	NEW	US ENGLISH	TY363LL/A	FILEMAKER PRO 11 ADV EDU NP	\$299.00
4/6/10	11	NEW	SPANISH	TY363E/A	FILEMAKER PRO 11 ADV EDU NP	\$299.00
3/23/10	11	NEW	FRENCH	TY363F/A	FILEMAKER PRO 11 ADV EDU NP	\$299.00
FILEMAKER SERVER 11 EDUCATION						
3/9/10	11	NEW	US ENGLISH	TY367LL/A	FILEMAKER SERVER 11 EDU NP	\$599.00
3/23/10	11	NEW	FRENCH	TY367F/A	FILEMAKER SERVER 11 EDU NP	\$599.00
FILEMAKER SERVER 11 ADVANCED EDUCATION						
3/9/10	11	NEW	US ENGLISH	TY371LL/A	FILEMAKER SERVER 11 ADV EDU NP	\$1,799.00
3/23/10	11	NEW	FRENCH	TY371F/A	FILEMAKER SERVER 11 ADV EDU NP	\$1,799.00

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CORPORATE/GOVT VOLUME LICENSE AGREEMENT (VLA)

VERSION	TYPE	LANGUAGE	SKU	DESCRIPTION	TIERS	SLP
FILEMAKER 11 10-PACK BUNDLE						
FILEMAKER 11 VLA PROMO BUNDLE INCLUDES: 10 FILEMAKER PRO + 1 FILEMAKER SERVER + 1 YEAR MAINTENANCE						
BUNDLE	11	NEW	INT'L	H2801LL/A	FM11 VLA PROMO BUNDLE - 10 PRO+ 1 SVR + 1YR MNT	\$3,436.00
FILEMAKER 11 5-PACK BUNDLE						
FILEMAKER 11 VLA BUNDLE INCLUDES: 5 FILEMAKER PRO + 1 FILEMAKER SERVER + 1 YEAR MAINTENANCE						
BUNDLE	11	NEW	INT'L	TY336LL/A	FM11 WORKGROUP BUNDLE - 5 PRO+1 SVR+1YR MNT	\$2,249.00
FILEMAKER PRO 11 VLA WITH ONE YEAR MAINTENANCE						
11	NEW	INT'L	TY319LL/A	FM PRO 11 VLA+1YR MNT T0	1-4 SEATS (REORDERS ONLY)	\$299.00
11	NEW	INT'L	TY320LL/A	FM PRO 11 VLA+1YR MNT T1	5-24 SEATS	\$285.00
11	NEW	INT'L	TY321LL/A	FM PRO 11 VLA+1YR MNT T2	25-49 SEATS	\$263.00
11	NEW	INT'L	TY322LL/A	FM PRO 11 VLA+1YR MNT T3	50-99 SEATS	\$241.00
11	NEW	INT'L	TY323LL/A	FM PRO 11 VLA+1YR MNT T4	100-249 SEATS	\$219.00
11	NEW	INT'L	TY324LL/A	FM PRO 11 VLA+1YR MNT T5	250-499 SEATS	\$197.00
11	NEW	INT'L	TY325LL/A	FM PRO 11 VLA+1YR MNT T6	500-999 SEATS	\$175.00
11	NEW	INT'L	TY326LL/A	FM PRO 11 VLA+1YR MNT T7	1,000-4,999 SEATS	\$153.00
FILEMAKER PRO 11 VLA UPGRADE WITH ONE YEAR MAINTENANCE						
11	UPG	INT'L	TY341LL/A	FM PRO 11 VLA+1YR MNT T0 UPG	1-4 SEATS (REORDERS ONLY)	\$179.00
11	UPG	INT'L	TY342LL/A	FM PRO 11 VLA+1YR MNT T1 UPG	5-24 SEATS	\$171.00
11	UPG	INT'L	TY343LL/A	FM PRO 11 VLA+1YR MNT T2 UPG	25-49 SEATS	\$158.00
11	UPG	INT'L	TY344LL/A	FM PRO 11 VLA+1YR MNT T3 UPG	50-99 SEATS	\$145.00
11	UPG	INT'L	TY345LL/A	FM PRO 11 VLA+1YR MNT T4 UPG	100-249 SEATS	\$132.00
11	UPG	INT'L	TY346LL/A	FM PRO 11 VLA+1YR MNT T5 UPG	250-499 SEATS	\$119.00
11	UPG	INT'L	TY347LL/A	FM PRO 11 VLA+1YR MNT T6 UPG	500-999 SEATS	\$105.00
11	UPG	INT'L	TY348LL/A	FM PRO 11 VLA+1YR MNT T7 UPG	1,000-4,999 SEATS	\$92.00
FILEMAKER PRO VLA MAINTENANCE						
MNT	MNT	INT'L	TU687LL/A	FM PRO 1YR VLA MNT T0	1-4 SEATS (REORDERS ONLY)	\$60.00
MNT	MNT	INT'L	TU688LL/A	FM PRO 1YR VLA MNT T1	5-24 SEATS	\$57.00
MNT	MNT	INT'L	TU689LL/A	FM PRO 1YR VLA MNT T2	25-49 SEATS	\$53.00
MNT	MNT	INT'L	TU690LL/A	FM PRO 1YR VLA MNT T3	50-99 SEATS	\$49.00
MNT	MNT	INT'L	TU691LL/A	FM PRO 1YR VLA MNT T4	100-249 SEATS	\$44.00
MNT	MNT	INT'L	TU692LL/A	FM PRO 1YR VLA MNT T5	250-499 SEATS	\$40.00
MNT	MNT	INT'L	TU693LL/A	FM PRO 1YR VLA MNT T6	500-999 SEATS	\$35.00
MNT	MNT	INT'L	TU694LL/A	FM PRO 1YR VLA MNT T7	1,000-4,999 SEATS	\$31.00
MNT	MNT	INT'L	TU596LL/A	FM PRO 2YR VLA MNT T0	1-4 SEATS (REORDERS ONLY)	\$108.00
MNT	MNT	INT'L	TU597LL/A	FM PRO 2YR VLA MNT T1	5-24 SEATS	\$103.00
MNT	MNT	INT'L	TU598LL/A	FM PRO 2YR VLA MNT T2	25-49 SEATS	\$96.00
MNT	MNT	INT'L	TU599LL/A	FM PRO 2YR VLA MNT T3	50-99 SEATS	\$89.00
MNT	MNT	INT'L	TU600LL/A	FM PRO 2YR VLA MNT T4	100-249 SEATS	\$80.00
MNT	MNT	INT'L	TU601LL/A	FM PRO 2YR VLA MNT T5	250-499 SEATS	\$72.00
MNT	MNT	INT'L	TU634LL/A	FM PRO 2YR VLA MNT T6	500-999 SEATS	\$63.00
MNT	MNT	INT'L	TU635LL/A	FM PRO 2YR VLA MNT T7	1,000-4,999 SEATS	\$56.00
MNT	MNT	INT'L	TU679LL/A	FM PRO 1YR EXP VLA MNT T0	1-4 SEATS (REORDERS ONLY)	\$120.00
MNT	MNT	INT'L	TU680LL/A	FM PRO 1YR EXP VLA MNT T1	5-24 SEATS	\$114.00
MNT	MNT	INT'L	TU681LL/A	FM PRO 1YR EXP VLA MNT T2	25-49 SEATS	\$106.00
MNT	MNT	INT'L	TU682LL/A	FM PRO 1YR EXP VLA MNT T3	50-99 SEATS	\$97.00
MNT	MNT	INT'L	TU683LL/A	FM PRO 1YR EXP VLA MNT T4	100-249 SEATS	\$88.00
MNT	MNT	INT'L	TU684LL/A	FM PRO 1YR EXP VLA MNT T5	250-499 SEATS	\$79.00
MNT	MNT	INT'L	TU685LL/A	FM PRO 1YR EXP VLA MNT T6	500-999 SEATS	\$70.00
MNT	MNT	INT'L	TU686LL/A	FM PRO 1YR EXP VLA MNT T7	1,000-4,999 SEATS	\$62.00
FILEMAKER PRO 11 ADVANCED VLA WITH ONE YEAR MAINTENANCE						
11	NEW	INT'L	TY308LL/A	FM PRO 11 ADV VLA+1YR MNT	ALL TIERS	\$439.00
11	UPG	INT'L	TY307LL/A	FM PRO 11 ADV VLA UPG+1YR MNT	ALL TIERS	\$264.00
11	NEW	INT'L	TY340LL/A	FM PRO 11 ADV VLA TRADEUP+1YR MNT	ALL TIERS	\$264.00
FILEMAKER PRO ADVANCED VLA MAINTENANCE						
MNT	MNT	INT'L	TU636LL/A	FM PRO ADV VLA 1YR MNT	ALL TIERS	\$88.00
MNT	MNT	INT'L	TU638LL/A	FM PRO ADV VLA 2YR MNT	ALL TIERS	\$159.00
MNT	MNT	INT'L	TU637LL/A	FM PRO ADV VLA 1YR EXP MNT	ALL TIERS	\$176.00
FILEMAKER SERVER 11 VLA WITH ONE YEAR MAINTENANCE						
11	NEW	INT'L	TY333LL/A	FM SERVER 11 VLA+1YR MNT	ALL TIERS	\$879.00
11	UPG	INT'L	TY353LL/A	FM SERVER 11 VLA UPG+1YR MNT	ALL TIERS	\$528.00
FILEMAKER SERVER VLA MAINTENANCE						
MNT	MNT	INT'L	TU648LL/A	FM SERVER 1YR MNT	ALL TIERS	\$176.00
MNT	MNT	INT'L	TU649LL/A	FM SERVER 2YR MNT	ALL TIERS	\$317.00
MNT	MNT	INT'L	TU647LL/A	FM SERVER 1YR EXP MNT	ALL TIERS	\$352.00
FILEMAKER SERVER 11 ADVANCED VLA WITH ONE YEAR MAINTENANCE						
11	NEW	INT'L	TY335LL/A	FM SVR 11 ADV VLA+1YR MNT	ALL TIERS	\$2,640.00

FileMaker, Inc. U.S. Price List

\$US Reseller Price List

Price List Effective March 16, 2011

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<u>VERSION</u>	<u>TYPE</u>	<u>LANGUAGE</u>	<u>SKU</u>	<u>DESCRIPTION</u>	<u>TIERS</u>	<u>SLP</u>
11	UPG	INT'L	TY354LL/A	FM SVR 11 ADV VLA UPG+1YR MNT	ALL TIERS	\$1,584.00

FILEMAKER SERVER ADVANCED VLA MAINTENANCE

MNT	MNT	INT'L	TU640LL/A	FM SVR ADV 1YR VLA MNT	ALL TIERS	\$528.00
MNT	MNT	INT'L	TU641LL/A	FM SVR ADV 2YR VLA MNT	ALL TIERS	\$950.00
MNT	MNT	INT'L	TU639LL/A	FM SVR ADV 1YR VLA EXP MNT	ALL TIERS	\$1,056.00

BENTO 4

NEW	4	NEW	INT'L	H1853LL/A	BENTO 4 VLA 10-99 LIC	10-99 SEATS	\$44.00
NEW	4	NEW	INT'L	H1851LL/A	BENTO 4 VLA 100-999 LIC	100-999 SEATS	\$39.00
NEW	4	NEW	INT'L	H1849LL/A	BENTO 4 VLA 1000+ LIC	1000+ SEATS	\$34.00

BENTO 4 VLA CANNOT BE COMBINED WITH OTHER FILEMAKER VLA TO REACH TIERS AND IT MUST BE ON A SEPARATE PO

FileMaker, Inc. U.S. Price List

\$US Reseller Price List

Price List Effective March 16, 2011

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EDUCATION/NON-PROFIT VOLUME LICENSE AGREEMENT (ENPVLA)

VERSION	TYPE	LANGUAGE	SKU	DESCRIPTION	TIERS	SLP
FILEMAKER 11 10-PACK BUNDLE EDUCATION/NON-PROFIT						
FILEMAKER 11 VLA BUNDLE INCLUDES: 10 FILEMAKER PRO + 1 FILEMAKER SERVER + 1 YEAR MAINTENANCE						
BUNDLE	11	NEW	INT'L	H2800LL/A FM11 VLA PROMO BUNDLE - 10 PRO+ 1 SVR + 1YR MNT EDU NP		\$2,062.00

FILEMAKER 11 5-PACK BUNDLE EDUCATION/NON-PROFIT						
FILEMAKER 11 VLA BUNDLE INCLUDES: 5 FILEMAKER PRO + 1 FILEMAKER SERVER + 1 YEAR MAINTENANCE						
BUNDLE	11	NEW	INT'L	TY422LL/A FM11 WORKGROUP BUNDLE - 5 PRO+1 SVR+1YR MNT EDU NP		\$1,349.00

FILEMAKER PRO 11 VLA WITH ONE YEAR MAINTENANCE - EDUCATION

11	NEW	INT'L	TY405LL/A	FM PRO 11 VLA+1YR MNT T0 EDU NP	1-4 SEATS (REORDERS ONLY)	\$179.00
11	NEW	INT'L	TY406LL/A	FM PRO 11 VLA+1YR MNT T1 EDU NP	5-24 SEATS	\$171.00
11	NEW	INT'L	TY407LL/A	FM PRO 11 VLA+1YR MNT T2 EDU NP	25-49 SEATS	\$158.00
11	NEW	INT'L	TY408LL/A	FM PRO 11 VLA+1YR MNT T3 EDU NP	50-99 SEATS	\$145.00
11	NEW	INT'L	TY409LL/A	FM PRO 11 VLA+1YR MNT T4 EDU NP	100-249 SEATS	\$132.00
11	NEW	INT'L	TY410LL/A	FM PRO 11 VLA+1YR MNT T5 EDU NP	250-499 SEATS	\$119.00
11	NEW	INT'L	TY411LL/A	FM PRO 11 VLA+1YR MNT T6 EDU NP	500-999 SEATS	\$105.00
11	NEW	INT'L	TY412LL/A	FM PRO 11 VLA+1YR MNT T7 EDU NP	1,000-4,999 SEATS	\$92.00

FILEMAKER PRO 11 VLA UPGRADE WITH ONE YEAR MAINTENANCE - EDUCATION

11	UPG	INT'L	TY428LL/A	FM PRO 11 VLA+1YR MNT T0 UPG EDU NP	1-4 SEATS (REORDERS ONLY)	\$108.00
11	UPG	INT'L	TY429LL/A	FM PRO 11 VLA+1YR MNT T1 UPG EDU NP	5-24 SEATS	\$103.00
11	UPG	INT'L	TY430LL/A	FM PRO 11 VLA+1YR MNT T2 UPG EDU NP	25-49 SEATS	\$95.00
11	UPG	INT'L	TY431LL/A	FM PRO 11 VLA+1YR MNT T3 UPG EDU NP	50-99 SEATS	\$87.00
11	UPG	INT'L	TY432LL/A	FM PRO 11 VLA+1YR MNT T4 UPG EDU NP	100-249 SEATS	\$80.00
11	UPG	INT'L	TY433LL/A	FM PRO 11 VLA+1YR MNT T5 UPG EDU NP	250-499 SEATS	\$72.00
11	UPG	INT'L	TY434LL/A	FM PRO 11 VLA+1YR MNT T6 UPG EDU NP	500-999 SEATS	\$63.00
11	UPG	INT'L	TY435LL/A	FM PRO 11 VLA+1YR MNT T7 UPG EDU NP	1,000-4,999 SEATS	\$56.00

FILEMAKER PRO VLA MAINTENANCE - EDUCATION

MNT	MNT	INT'L	TM035LL/A	FM PRO 1YR MNT T0 EDU NP	1-4 SEATS (REORDERS ONLY)	\$37.00
MNT	MNT	INT'L	TM036LL/A	FM PRO 1YR MNT T1 EDU NP	5-24 SEATS	\$35.00
MNT	MNT	INT'L	TM037LL/A	FM PRO 1YR MNT T2 EDU NP	25-49 SEATS	\$32.00
MNT	MNT	INT'L	TM038LL/A	FM PRO 1YR MNT T3 EDU NP	50-99 SEATS	\$29.00
MNT	MNT	INT'L	TM039LL/A	FM PRO 1YR MNT T4 EDU NP	100-249 SEATS	\$27.00
MNT	MNT	INT'L	TM040LL/A	FM PRO 1YR MNT T5 EDU NP	250-499 SEATS	\$24.00
MNT	MNT	INT'L	TM041LL/A	FM PRO 1YR MNT T6 EDU NP	500-999 SEATS	\$21.00
MNT	MNT	INT'L	TM042LL/A	FM PRO 1YR MNT T7 EDU NP	1,000-4,999 SEATS	\$19.00
MNT	MNT	INT'L	TM043LL/A	FM PRO 2YR MNT T0 EDU NP	1-4 SEATS (REORDERS ONLY)	\$67.00
MNT	MNT	INT'L	TM044LL/A	FM PRO 2YR MNT T1 EDU NP	5-24 SEATS	\$63.00
MNT	MNT	INT'L	TM045LL/A	FM PRO 2YR MNT T2 EDU NP	25-49 SEATS	\$58.00
MNT	MNT	INT'L	TM046LL/A	FM PRO 2YR MNT T3 EDU NP	50-99 SEATS	\$53.00
MNT	MNT	INT'L	TM047LL/A	FM PRO 2YR MNT T4 EDU NP	100-249 SEATS	\$49.00
MNT	MNT	INT'L	TM048LL/A	FM PRO 2YR MNT T5 EDU NP	250-499 SEATS	\$44.00
MNT	MNT	INT'L	TM049LL/A	FM PRO 2YR MNT T6 EDU NP	500-999 SEATS	\$38.00
MNT	MNT	INT'L	TM050LL/A	FM PRO 2YR MNT T7 EDU NP	1,000-4,999 SEATS	\$35.00
MNT	MNT	INT'L	TM051LL/A	FM PRO 1YR EXP MNT T0 EDU NP	1-4 SEATS (REORDERS ONLY)	\$74.00
MNT	MNT	INT'L	TM052LL/A	FM PRO 1YR EXP MNT T1 EDU NP	5-24 SEATS	\$69.00
MNT	MNT	INT'L	TM053LL/A	FM PRO 1YR EXP MNT T2 EDU NP	25-49 SEATS	\$64.00
MNT	MNT	INT'L	TM054LL/A	FM PRO 1YR EXP MNT T3 EDU NP	50-99 SEATS	\$58.00
MNT	MNT	INT'L	TM055LL/A	FM PRO 1YR EXP MNT T4 EDU NP	100-249 SEATS	\$53.00
MNT	MNT	INT'L	TM056LL/A	FM PRO 1YR EXP MNT T5 EDU NP	250-499 SEATS	\$48.00
MNT	MNT	INT'L	TM057LL/A	FM PRO 1YR EXP MNT T6 EDU NP	500-999 SEATS	\$42.00
MNT	MNT	INT'L	TM058LL/A	FM PRO 1YR EXP MNT T7 EDU NP	1,000-4,999 SEATS	\$37.00

FILEMAKER PRO 11 ADVANCED VLA WITH ONE YEAR MAINTENANCE - EDUCATION

11	NEW	INT'L	TY394LL/A	FM PRO 11 ADV VLA+1YR MNT EDU NP	ALL TIERS	\$264.00
11	UPG	INT'L	TY393LL/A	FM PRO 11 ADV VLA UPG+1YR MNT EDU NP	ALL TIERS	\$159.00
11	NEW	INT'L	TY392LL/A	FM PRO 11 ADV VLA TRADEUP+1YR MNT EDU NP	ALL TIERS	\$159.00

FILEMAKER PRO ADVANCED VLA MAINTENANCE - EDUCATION

MNT	MNT	INT'L	TN261LL/A	FM PRO ADV 1YR MNT EDU NP	ALL TIERS	\$53.00
MNT	MNT	INT'L	TN262LL/A	FM PRO ADV 2YR MNT EDU NP	ALL TIERS	\$96.00
MNT	MNT	INT'L	TN263LL/A	FM PRO ADV 1YR EXP MNT EDU NP	ALL TIERS	\$106.00

FILEMAKER SERVER 11 VLA WITH ONE YEAR MAINTENANCE - EDUCATION

11	NEW	INT'L	TY420LL/A	FM SERVER 11 VLA+1YR MNT EDU NP	ALL TIERS	\$528.00
11	UPG	INT'L	TY419LL/A	FM SERVER 11 VLA UPG+1YR MNT EDU NP	ALL TIERS	\$317.00

FileMaker, Inc. U.S. Price List

\$US Reseller Price List

Price List Effective March 16, 2011

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<u>VERSION TYPE LANGUAGE SKU DESCRIPTION</u>					<u>TIERS</u>	<u>SLP</u>
FILEMAKER SERVER VLA MAINTENANCE - EDUCATION						
	MNT	MNT	INT'L	TN264LL/A	FM SERVER 1YR MNT EDU NP	ALL TIERS \$106.00
	MNT	MNT	INT'L	TN265LL/A	FM SERVER 2YR MNT EDU NP	ALL TIERS \$191.00
	MNT	MNT	INT'L	TN266LL/A	FM SERVER 1YR EXP MNT EDU NP	ALL TIERS \$212.00
FILEMAKER SERVER 11 ADVANCED VLA WITH ONE YEAR MAINTENANCE - EDUCATION						
	11	NEW	INT'L	TY421LL/A	FM SVR 11 ADV VLA+1YR MNT EDU NP	ALL TIERS \$1,584.00
	11	UPG	INT'L	TY440LL/A	FM SVR 11 ADV VLA UPG+1YR MNT EDU NP	ALL TIERS \$950.00
FILEMAKER SERVER ADVANCED VLA MAINTENANCE - EDUCATION						
	MNT	MNT	INT'L	TN267LL/A	FM SERVER ADV 1YR MNT EDU NP	ALL TIERS \$317.00
	MNT	MNT	INT'L	TN268LL/A	FM SERVER ADV 2YR MNT EDU NP	ALL TIERS \$571.00
	MNT	MNT	INT'L	TN269LL/A	FM SERVER ADV 1YR EXP MNT EDU NP	ALL TIERS \$634.00
BENTO 4						
NEW	4	NEW	INT'L	H1852LL/A	BENTO 4 VLA 10-99 LIC EDU	10-99 SEATS \$29.00
NEW	4	NEW	INT'L	H1850LL/A	BENTO 4 VLA 100-999 LIC EDU	100-999 SEATS \$19.00
NEW	4	NEW	INT'L	H1848LL/A	BENTO 4 VLA 1000+ LIC EDU	1000+ SEATS \$9.00
BENTO 4 VLA CANNOT BE COMBINED WITH OTHER FILEMAKER VLA TO REACH TIERS AND IT MUST BE ON A SEPARATE PO						

FileMaker, Inc. U.S. Price List
\$US Reseller Price List
Price List Effective March 16, 2011
All prices are listed in US\$ and are subject to change without prior notice.

CORPORATE/GOVT ANNUAL VOLUME LICENSE AGREEMENT (AVLA)

VERSION	TYPE	LANGUAGE	SKU	DESCRIPTION	TIERS	SLP
FILEMAKER 11 ANNUAL 10-PACK BUNDLE						
FILEMAKER 11 ANNUAL VLA PROMO BUNDLE INCLUDES: 10 FILEMAKER PRO + 1 FREE FILEMAKER SERVER						
PROMO	11	NEW	INT'L	H2805LL/A	FM11 ANNUAL VLA PROMO BUNDLE; INCLUDES 10 PRO+1 SVR	\$950.00
FILEMAKER PRO 11 AVLA						
11	NEW	INT'L	TY309LL/A	FM PRO 11 AVLA T0	1-4 SEATS (REORDERS ONLY)	\$99.67
11	NEW	INT'L	TY310LL/A	FM PRO 11 AVLA T1	5-24 SEATS	\$95.00
11	NEW	INT'L	TY311LL/A	FM PRO 11 AVLA T2	25-49 SEATS	\$87.67
11	NEW	INT'L	TY312LL/A	FM PRO 11 AVLA T3	50-99 SEATS	\$80.33
11	NEW	INT'L	TY313LL/A	FM PRO 11 AVLA T4	100-249 SEATS	\$73.00
11	NEW	INT'L	TY314LL/A	FM PRO 11 AVLA T5	250-499 SEATS	\$65.67
11	NEW	INT'L	TY315LL/A	FM PRO 11 AVLA T6	500-999 SEATS	\$58.33
11	NEW	INT'L	TY316LL/A	FM PRO 11 AVLA T7	1000-4999 SEATS	\$51.00
FILEMAKER PRO 11 ADVANCED AVLA						
11	NEW	INT'L	TY306LL/A	FM PRO 11 ADV AVLA	ALL TIERS	\$146.33
FILEMAKER SERVER 11 AVLA						
11	NEW	INT'L	TY332LL/A	FM SERVER 11 AVLA	ALL TIERS	\$293.00
FILEMAKER SERVER 11 ADVANCED AVLA						
11	NEW	INT'L	TY331LL/A	FM SERVER 11 ADV AVLA	ALL TIERS	\$880.00

FileMaker, Inc. U.S. Price List
\$US Reseller Price List
Price List Effective March 16, 2011
All prices are listed in US\$ and are subject to change without prior notice.

EDUCATION/NON-PROFIT ANNUAL VOLUME LICENSE AGREEMENT (ENPAVLA)

VERSION	TYPE	LANGUAGE	SKU	DESCRIPTION	TIERS	SLP
FILEMAKER 11 ANNUAL 10-PACK BUNDLE EDUCATION/NON-PROFIT						
FILEMAKER 11 ANNUAL VLA PROMO BUNDLE INCLUDES: 10 FILEMAKER PRO + 1 FREE FILEMAKER SERVER						
PROMO	11	NEW	INT'L	H2804LL/A	FM11 ANNUAL VLA PROMO BUNDLE - 10 PRO+1 SVR EDU NP	\$570.00
FILEMAKER PRO 11 AVLA						
11	NEW	INT'L	TY395LL/A	FM PRO 11 AVLA T0 EDU NP	1-4 SEATS (REORDERS ONLY)	\$59.67
11	NEW	INT'L	TY396LL/A	FM PRO 11 AVLA T1 EDU NP	5-24 SEATS	\$57.00
11	NEW	INT'L	TY397LL/A	FM PRO 11 AVLA T2 EDU NP	25-49 SEATS	\$52.67
11	NEW	INT'L	TY398LL/A	FM PRO 11 AVLA T3 EDU NP	50-99 SEATS	\$48.33
11	NEW	INT'L	TY399LL/A	FM PRO 11 AVLA T4 EDU NP	100-249 SEATS	\$44.00
11	NEW	INT'L	TY400LL/A	FM PRO 11 AVLA T5 EDU NP	250-499 SEATS	\$39.67
11	NEW	INT'L	TY401LL/A	FM PRO 11 AVLA T6 EDU NP	500-999 SEATS	\$35.00
11	NEW	INT'L	TY402LL/A	FM PRO 11 AVLA T7 EDU NP	1000-4999 SEATS	\$30.67
FILEMAKER PRO 11 ADVANCED AVLA						
11	NEW	INT'L	TY391LL/A	FM PRO 11 ADV AVLA EDU NP	ALL TIERS	\$88.00
FILEMAKER SERVER 11 AVLA						
11	NEW	INT'L	TY418LL/A	FM SERVER 11 AVLA EDU NP	ALL TIERS	\$176.00
FILEMAKER SERVER 11 ADVANCED AVLA						
11	NEW	INT'L	TY417LL/A	FM SERVER 11 ADV AVLA EDU NP	ALL TIERS	\$528.00

FileMaker, Inc. U.S. Price List

\$US Reseller Price List

Price List Effective March 16, 2011

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<u>VERSION</u>	<u>TYPE</u>	<u>LANGUAGE</u>	<u>SKU</u>	<u>DESCRIPTION</u>	<u>TIERS</u>	<u>SLP</u>
FILEMAKER 11 SLA WITH ONE YEAR MAINTENANCE						
11	NEW	INT'L	TY296LL/A	FM 11 SLA+1YR MNT T0	25-49 SEATS	\$237.00
11	NEW	INT'L	TY297LL/A	FM 11 SLA+1YR MNT T1	50-99 SEATS	\$181.00
11	NEW	INT'L	TY298LL/A	FM 11 SLA+1YR MNT T2	100-249 SEATS	\$164.00
11	NEW	INT'L	TY299LL/A	FM 11 SLA+1YR MNT T3	250-499 SEATS	\$148.00
11	NEW	INT'L	TY300LL/A	FM 11 SLA+1YR MNT T4	500-999 SEATS	\$131.00
11	NEW	INT'L	TY301LL/A	FM 11 SLA+1YR MNT T5	1,000-4,999 SEATS	\$115.00
FILEMAKER SLA MAINTENANCE						
MNT	MNT	INT'L	TW565LL/A	FM SLA 1YR MNT T0	25-49 SEATS	\$47.00
MNT	MNT	INT'L	TU655LL/A	FM SLA 1YR MNT T1	50-99 SEATS	\$36.00
MNT	MNT	INT'L	TU656LL/A	FM SLA 1YR MNT T2	100-249 SEATS	\$33.00
MNT	MNT	INT'L	TU657LL/A	FM SLA 1YR MNT T3	250-499 SEATS	\$30.00
MNT	MNT	INT'L	TU658LL/A	FM SLA 1YR MNT T4	500-999 SEATS	\$26.00
MNT	MNT	INT'L	TU659LL/A	FM SLA 1YR MNT T5	1,000-4,999 SEATS	\$23.00
MNT	MNT	INT'L	TW566LL/A	FM SLA 2YR MNT T0	25-49 SEATS	\$85.00
MNT	MNT	INT'L	TU660LL/A	FM SLA 2YR MNT T1	50-99 SEATS	\$65.00
MNT	MNT	INT'L	TU661LL/A	FM SLA 2YR MNT T2	100-249 SEATS	\$59.00
MNT	MNT	INT'L	TU728LL/A	FM SLA 2YR MNT T3	250-499 SEATS	\$54.00
MNT	MNT	INT'L	TU662LL/A	FM SLA 2YR MNT T4	500-999 SEATS	\$47.00
MNT	MNT	INT'L	TU663LL/A	FM SLA 2YR MNT T5	1,000-4,999 SEATS	\$41.00
MNT	MNT	INT'L	TW567LL/A	FM SLA 1YR EXP MNT T0	25-49 SEATS	\$95.00
MNT	MNT	INT'L	TU650LL/A	FM SLA 1YR EXP MNT T1	50-99 SEATS	\$72.00
MNT	MNT	INT'L	TU651LL/A	FM SLA 1YR EXP MNT T2	100-249 SEATS	\$66.00
MNT	MNT	INT'L	TU652LL/A	FM SLA 1YR EXP MNT T3	250-499 SEATS	\$60.00
MNT	MNT	INT'L	TU653LL/A	FM SLA 1YR EXP MNT T4	500-999 SEATS	\$52.00
MNT	MNT	INT'L	TU654LL/A	FM SLA 1YR EXP MNT T5	1,000-4,999 SEATS	\$46.00

FileMaker, Inc. U.S. Price List

\$US Reseller Price List

Price List Effective March 16, 2011

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<u>VERSION</u>	<u>TYPE</u>	<u>LANGUAGE</u>	<u>SKU</u>	<u>DESCRIPTION</u>	<u>TIERS</u>	<u>SLP</u>
FILEMAKER 11 SLA WITH ONE YEAR MAINTENANCE - EDUCATION						
11	NEW	INT'L	TY381LL/A	FM 11 SLA+1YR MNT T0 EDU NP	25-49 SEATS	\$142.00
11	NEW	INT'L	TY382LL/A	FM 11 SLA+1YR MNT T1 EDU NP	50-99 SEATS	\$109.00
11	NEW	INT'L	TY383LL/A	FM 11 SLA+1YR MNT T2 EDU NP	100-249 SEATS	\$99.00
11	NEW	INT'L	TY384LL/A	FM 11 SLA+1YR MNT T3 EDU NP	250-499 SEATS	\$89.00
11	NEW	INT'L	TY385LL/A	FM 11 SLA+1YR MNT T4 EDU NP	500-999 SEATS	\$79.00
11	NEW	INT'L	TY386LL/A	FM 11 SLA+1YR MNT T5 EDU NP	1,000-4,999 SEATS	\$69.00
FILEMAKER SLA MAINTENANCE - EDUCATION						
MNT	MNT	INT'L	TW569LL/A	FM SLA 1YR MNT T0 EDU NP	25-49 SEATS	\$28.00
MNT	MNT	INT'L	TJ059LL/A	FM SLA 1YR MNT T1 EDU NP	50-99 SEATS	\$22.00
MNT	MNT	INT'L	TJ058LL/A	FM SLA 1YR MNT T2 EDU NP	100-249 SEATS	\$20.00
MNT	MNT	INT'L	TJ057LL/A	FM SLA 1YR MNT T3 EDU NP	250-499 SEATS	\$18.00
MNT	MNT	INT'L	TJ056LL/A	FM SLA 1YR MNT T4 EDU NP	500-999 SEATS	\$16.00
MNT	MNT	INT'L	TJ054LL/A	FM SLA 1YR MNT T5 EDU NP	1,000-4,999 SEATS	\$14.00
MNT	MNT	INT'L	TW570LL/A	FM SLA 2YR MNT T0 EDU NP	25-49 SEATS	\$51.00
MNT	MNT	INT'L	TJ073LL/A	FM SLA 2YR MNT T1 EDU NP	50-99 SEATS	\$40.00
MNT	MNT	INT'L	TJ070LL/A	FM SLA 2YR MNT T2 EDU NP	100-249 SEATS	\$36.00
MNT	MNT	INT'L	TJ062LL/A	FM SLA 2YR MNT T3 EDU NP	250-499 SEATS	\$32.00
MNT	MNT	INT'L	TJ061LL/A	FM SLA 2YR MNT T4 EDU NP	500-999 SEATS	\$29.00
MNT	MNT	INT'L	TJ060LL/A	FM SLA 2YR MNT T5 EDU NP	1,000-4,999 SEATS	\$25.00
MNT	MNT	INT'L	TW571LL/A	FM SLA 1YR EXP MNT T0 EDU NP	25-49 SEATS	\$57.00
MNT	MNT	INT'L	TJ053LL/A	FM SLA 1YR EXP MNT T1 EDU NP	50-99 SEATS	\$44.00
MNT	MNT	INT'L	TJ052LL/A	FM SLA 1YR EXP MNT T2 EDU NP	100-249 SEATS	\$40.00
MNT	MNT	INT'L	TJ051LL/A	FM SLA 1YR EXP MNT T3 EDU NP	250-499 SEATS	\$36.00
MNT	MNT	INT'L	TJ050LL/A	FM SLA 1YR EXP MNT T4 EDU NP	500-999 SEATS	\$32.00
MNT	MNT	INT'L	TJ049LL/A	FM SLA 1YR EXP MNT T5 EDU NP	1,000-4,999 SEATS	\$28.00
BENTO 4 SLA						
NEW	4	NEW	INT'L	H1854LL/A	BENTO 4 K-12 SCHOOL SITE LICENSE PER SCHOOL FOR 1-500 STUDENTS	\$249.00

FileMaker, Inc. U.S. Price List

\$US Reseller Price List

Price List Effective March 16, 2011

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<u>VERSION TYPE</u>		<u>LANGUAGE</u>	<u>SKU</u>	<u>DESCRIPTION</u>	<u>TIERS</u>	<u>SLP</u>
FILEMAKER 11 ASLA						
11	NEW	INT'L	TY289LL/A	FM 11 ASLA T0	25-49 SEATS	\$79.00
11	NEW	INT'L	TY290LL/A	FM 11 ASLA T1	50-99 SEATS	\$60.33
11	NEW	INT'L	TY291LL/A	FM 11 ASLA T2	100-249 SEATS	\$54.67
11	NEW	INT'L	TY292LL/A	FM 11 ASLA T3	250-499 SEATS	\$49.33
11	NEW	INT'L	TY293LL/A	FM 11 ASLA T4	500-999 SEATS	\$43.67
11	NEW	INT'L	TY294LL/A	FM 11 ASLA T5	1000-4999 SEATS	\$38.33

FileMaker, Inc. U.S. Price List

\$US Reseller Price List

Price List Effective March 16, 2011

All prices are listed in US\$ and are subject to change without prior notice.

EDUCATION/NON-PROFIT ANNUAL SITE LICENSE AGREEMENT (ENPASLA)

<u>VERSION</u>	<u>TYPE</u>	<u>LANGUAGE</u>	<u>SKU</u>	<u>DESCRIPTION</u>	<u>TIERS</u>	<u>SLP</u>
FILEMAKER 11 ASLA						
11	NEW	INT'L	TY374LL/A	FM 11 ASLA T0 EDU NP	25-49 SEATS	\$47.00
11	NEW	INT'L	TY375LL/A	FM 11 ASLA T1 EDU NP	50-99 SEATS	\$36.33
11	NEW	INT'L	TY376LL/A	FM 11 ASLA T2 EDU NP	100-249 SEATS	\$33.00
11	NEW	INT'L	TY377LL/A	FM 11 ASLA T3 EDU NP	250-499 SEATS	\$29.67
11	NEW	INT'L	TY378LL/A	FM 11 ASLA T4 EDU NP	500-999 SEATS	\$26.33
11	NEW	INT'L	TY379LL/A	FM 11 ASLA T5 EDU NP	1000-4999 SEATS	\$23.00

FileMaker, Inc. U.S. Price List

\$US Reseller Price List

Price List Effective Date March 16, 2011

All prices are listed in US\$ and are subject to change without prior notice.**MEDIA AND TECHNICAL SUPPORT**

<u>VERSION</u>	<u>LANGUAGE</u>	<u>SKU</u>	<u>SKU DESCRIPTION</u>	<u>2ND DESCRIPTION</u>	<u>SLP</u>
FILEMAKER PRO MEDIA AND DOC SETS					
11	INT'L	TT366LL/A	FM PRO 11 VLA DVD (NO LIC)		\$20.00
10	INT'L	TT426LL/A	FM PRO 10 CD DGR FROM FMP 11 (NO LIC)		\$20.00
9	INT'L	TT188LL/A	FM PRO 9 CD DGR FROM FMP 11 (NO LIC)		\$20.00
FILEMAKER PRO ADVANCED MEDIA AND DOC SETS					
11	INT'L	TT390LL/A	FM PRO 11 ADV VLA DVD (NO LIC)		\$20.00
10	INT'L	TT427LL/A	FM PRO 10 ADV DVD DGR FROM FMP ADV 11 (NO LIC)		\$20.00
9	INT'L	TT192LL/A	FM PRO 9 ADV CD DGR FROM FMP 11 ADV (NO LIC)		\$20.00
FILEMAKER SERVER MEDIA AND DOC SETS					
11	INT'L	TT452LL/A	FM SERV/SERV 11 ADV VL CD ONLY (NO LIC)		\$20.00
10	INT'L	TT428LL/A	FM SERVER 10 CD DGR FROM FMSVR 11 (NO LIC)		\$20.00
9	INT'L	TT196LL/A	FM SERVER 9 CD DGR FROM FMSVR 11 (NO LIC)		\$20.00
FILEMAKER SERVER ADVANCED MEDIA AND DOC SETS					
11	INT'L	TT452LL/A	FM SERV/SERV 11 ADV VL CD ONLY (NO LIC)		\$20.00
10	INT'L	TT429LL/A	FM SERVER 10 ADV CD DGR FROM FMSVR 11 ADV (NO LIC)		\$20.00
9	INT'L	TT199LL/A	FM SERVER 9 ADV CD DGR FROM FMSVR 11 ADV (NO LIC)		\$20.00
FILEMAKER SITE LICENSE AGREEMENT MEDIA					
11	INT'L	TT367LL/A	FM 11 SLA CD/DVD SET		\$49.00
FILEMAKER TECHNICAL SUPPORT					
SPT		TK444LL/A	FM PRIORITY SUPPORT		\$899.00
SPT		TK445LL/A	FM PRIORITY SUPPORT ADDL SVS	2ND CONTACT ON SAME PO	\$699.00
SPT		TK446LL/A	FM PRIORITY SUPPORT W/VLA		\$719.00
SPT		TK447LL/A	FM PRIORITY SUPPORT ADDL SVS W/ VLA	2ND CONTACT ON SAME PO	\$559.00
FILEMAKER PROFESSIONAL TRAINING					
SPT		TT615LL/A	FILEMAKER TRAINING SERIES 11 BOOK/CD	FOR FM 11; INCLUDES FM GO	\$99.00

DISCONTINUED SKUS EFFECTIVE MARCH 16, 2011
CORPORATE/GOVT RETAIL

	<u>EST. SHIP</u> <u>DATE</u>	<u>VERSION</u>	<u>TYPE</u>	<u>LANGUAGE</u>	<u>SKU</u>	<u>SKU DESCRIPTION</u>	<u>SLP</u>
BENTO 3	9/29/09	3	NEW	US ENGLISH	TW345LL/A	BENTO 3	\$49.00
	9/29/09	3	NEW	US ENGLISH	TW346LL/A	BENTO 3 FAMILY PACK	\$99.00
	9/29/09	3	NEW	SPANISH	TW345E/A	BENTO 3	\$49.00
	9/29/09	3	NEW	SPANISH	TW346E/A	BENTO 3 FAMILY PACK	\$99.00
	9/29/09	3	NEW	FRENCH	TW345F/A	BENTO 3	\$49.00
	9/29/09	3	NEW	FRENCH	TW346F/A	BENTO 3 FAMILY PACK	\$99.00

CORPORATE/GOVT VOLUME LICENSE AGREEMENT (VLA)

	<u>VERSION</u>	<u>TYPE</u>	<u>LANGUAGE</u>	<u>SKU</u>	<u>DESCRIPTION</u>	<u>TIERS</u>	<u>SLP</u>
BENTO 3	3	NEW	INT'L	TW351LL/A	BENTO 3 VLA 10-99 LIC	10-99 SEATS	\$44.00
	3	NEW	INT'L	TW350LL/A	BENTO 3 VLA 100-999 LIC	100-999 SEATS	\$39.00
	3	NEW	INT'L	TW349LL/A	BENTO 3 VLA 1000+ LIC	1000+ SEATS	\$34.00

EDUCATION/NON-PROFIT VOLUME LICENSE AGREEMENT (ENPVLA)

	<u>VERSION</u>	<u>TYPE</u>	<u>LANGUAGE</u>	<u>SKU</u>	<u>DESCRIPTION</u>	<u>TIERS</u>	<u>SLP</u>
BENTO 3	3	NEW	INT'L	TW335LL/A	BENTO 3 VLA 10-99 LIC EDU	10-99 SEATS	\$29.00
	3	NEW	INT'L	TW353LL/A	BENTO 3 VLA 100-999 LIC EDU	100-999 SEATS	\$19.00
	3	NEW	INT'L	TW352LL/A	BENTO 3 VLA 1000+ LIC EDU	1000+ SEATS	\$9.00

EDUCATION/NON-PROFIT SITE LICENSE AGREEMENT (ENPSLA)

	<u>VERSION</u>	<u>TYPE</u>	<u>LANGUAGE</u>	<u>SKU</u>	<u>DESCRIPTION</u>	<u>TIERS</u>	<u>SLP</u>
BENTO SLA	3	NEW	INT'L	TW354LL/A	BENTO 3 K-12 SCHOOL SITE LICENSE	PER SCHOOL FOR 1-500 STUDENTS	\$249.00